

Anton Gollwitzer

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Education

- 2022 – Present **Assistant Professor, BI Norwegian Business School**
Department of Leadership and Organizational Behaviour.
- 2022 – Present **Guest Researcher, Max Planck Institute for Human Development**
Center for Adaptive Rationality. Director: Ralph Hertwig.
- 2021 – 2022 **Postdoctoral Research, Max Planck Institute for Human Development**
Center for Adaptive Rationality. Director: Ralph Hertwig.
- 2017 – 2021 **PhD in Psychology, Yale University**
Advisor: John A. Bargh.
- 2015 – 2017 **Master in Psychology, Yale University**
Advisor: John A. Bargh.
- 2011 – 2015 **Bachelor in Computer Science, New York University**
Ranked 1st in Class of 2015 – Summa Cum Laude
Minor: Web Design
- 2011 – 2015 **Bachelor in Psychology, New York University**
Presidential Honors Scholar – Summa Cum Laude

Grants and Awards

- 2021 **William Kessen Teaching Award**
Yale University teaching award given to a graduate student who best exemplifies a spirit, vitality, and commitment to teaching.
- 2020 **Templeton Foundation**
Co-Leader: ~\$650,000. Developing Individualized Interventions to Heighten Intellectual Humility

- 2018 **Data Funds Grant (Gerry Ohrstrom)**
Co-Leader: \$40,000. Granted for the Study of Paradoxical Knowing.
- 2016 **Student Poster Award Finalist**
Society for Personality and Social Psychology
- 2015, 2016 **National Science Foundation Graduate Research Fellowship Program**
Honorable Mention
- 2015 **Computer Science Prize for Academic Excellence**
Computer Science Department, New York University
- 2013 **Dean's Undergraduate Research Fund**
Grant Recipient: \$2,000
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Publications

- Gollwitzer, A., Olcaysoy Okten, I., Osorio Pizarro, A., & Oettingen, G.** (in press). Discordant Knowing: A Social Cognitive Structure Underlying Fanaticism. *Journal of Experimental Psychology: General*.
- Marshall, J., **Gollwitzer, A.**, Mermin-Bunnell, N., & Mandalaywala, P. (in press). The role of status in the early emergence of pro-White bias in rural Uganda. *Developmental Science*.
*Shared first-authorship.
- Marshall, J., **Gollwitzer, A.**, Mermin-Bunnell, N., Shinomiya, M., Retelsdorf, J., & Bloom, P. (in press). How development and culture shape intuitions about prosocial obligations. *Journal of Experimental Psychology: General*.
- Okten, I. O., Gollwitzer, A., & Oettingen, G. (in press). When Knowledge is Blinding: The Dangers of Being Certain About the Future. *Personality and Individual Differences*.
- Gollwitzer, A., McLoughlin, K., Martel, C., Marshall, J., Höhs, J.M., & Bargh, J.A.** (2021). Linking self-reported social distancing to real-world behavior during the COVID-19 pandemic. *Social Psychological and Personality Science*.
- Gollwitzer, A., Martel, C., Brady, W.J., Pärnamets, P., Freedman, I.G., Knowles, E.D., & Van Bavel, J.J.** (2020). Partisan differences in physical distancing are linked to health outcomes during the COVID-19 pandemic. *Nature Human Behaviour*.
*Over 140k downloads.
*Altmetric score: 99th percentile.
*Paper presented at the Behavioral Science Insights for COVID-19 White House Briefing (March, 19th, 2021).
- Gollwitzer, A., Marshall, J., & Bargh, J.A.** (2020). Pattern deviancy aversion predicts prejudice via a dislike of statistical minorities. *Journal of Experimental Psychology: General*, 149, 828-854.
- Gollwitzer, A., Martel, C., Bargh, J.A., & Chang, S.W.C.** (2020). Aversion towards simple broken patterns predicts moral judgment. *Personality and Individual Differences*. Advanced online publication. <https://doi.org/10.1016/j.paid.2019.109810>.

- Olcaýsoy Okten, I., **Gollwitzer**, A., & Oettingen, G. (2020). Gender differences in preventing the spread of coronavirus. *Behavioral Science & Policy*.
- Gollwitzer**, A., & Clark, S. M. (2019). Anxious attachment as an antecedent of people's aversion towards pattern deviancy. *European Journal of Social Psychology*, *49*, 1206–1222.
- Gollwitzer**, A., Martel, C., McPartland, J., & Bargh, J.A. (2019). Autism spectrum traits predict higher social psychological skill. *Proceedings of the National Academy of Sciences*, *116*, 19245-19247.
- Gollwitzer**, A., Martel, C., McPartland, J., & Bargh, J.A. (2019). Commentary: Reply to Taylor et al.: Acknowledging the multidimensionality of autism when predicting social psychological skill. *Proceedings of the National Academy of Sciences*, *116*, 25380–25381.
- Gollwitzer**, A., & Oettingen, G. (2019). Paradoxical knowing: A shortcut to knowledge and its antisocial correlates. *Social Psychology*, *50*, 145–161.
- Marshall, J., **Gollwitzer**, A., Wynn, K., & Bloom, P. (2019). The development of corporal third-party punishment. *Cognition*, *190*, 221-229.
- Underberg, J., **Gollwitzer**, A., Gollwitzer, P. M., & Oettingen, G. (2019). The best words: Linguistic indicators of grandiose narcissism in politics. *The Journal of Language and Social Psychology*, *39*, 271-281.
- Gollwitzer**, A., & Bargh, J. A. (2018). Social psychological skill and its correlates. *Social Psychology*, *49*, 88-102.
 *Among most read article in *Social Psychology* since online metrics have been collected for the journal.
 *Altmetric score: 99th percentile.
- Gollwitzer**, A., Wilczynska, M., & Jaya, E. S. (2018). Targeting the link between loneliness and paranoia via an interventionist-causal model framework. *Psychiatry Research*, *263*, 101–107.
- Marshall, J., **Gollwitzer**, A., & Santos, L. R. (2018). Does altercentric interference rely on mentalizing? Results from two level-1 perspective-taking tasks. *PloS One*, *13*, e0194101.
- Gollwitzer**, A., Marshall, J., Wang, Y., & Bargh, J. A. (2017). Relating pattern deviancy aversion to stigma and prejudice. *Nature Human Behaviour*, *1*, 920–927.
 *Cover of *Nature Human Behavior*, December, 2017.
 *Altmetric score: 99th percentile.
- Gollwitzer**, A., Schwörer, B., Stern, C., Gollwitzer, P. M., & Bargh, J. A. (2017). Up and down regulation of a highly automatic process: Implementation intentions can both increase and decrease social projection. *Journal of Experimental Social Psychology*, *70*, 19–26.
- Jaya, E. S., Hillmann, T. E., Reininger, K. M., **Gollwitzer**, A., & Lincoln, T. M. (2016). Loneliness and psychotic symptoms: The mediating role of depression. *Cognitive Therapy and Research*, *41*, 106–116.
- Weinreich, A., & **Gollwitzer**, A. (2016). Automaticity and affective responses in valence transfer: Insights from the crossmodal auditory-visual paradigm. *Psychology of Music*, *44*, 1304–1317.

Duckworth, A. L., Kirby, T. A., **Gollwitzer, A.**, & Oettingen, G. (2013). From fantasy to action: Mental Contrasting with Implementation Intentions (MCII) improves academic performance in children. *Social Psychological and Personality Science*, 4, 745–753.

Gollwitzer, A., Oettingen, G., Kirby, T., Duckworth, A. L., & Mayer, D. (2011). Mental contrasting facilitates academic performance in school children. *Motivation and Emotion*, 35, 403–412.

Publications: Non-Peer Reviewed

Gollwitzer, A. (2018). Social media use relates to perceiving the United States as more politically polarized. *Social Science Research Network*. Available at: https://papers.ssrn.com/sol3/papers.cfm?abstract_id=3137325

Gollwitzer, A. (2018). The role of age in plea bargain decision making. *Social Science Research Network*. Available at: https://papers.ssrn.com/sol3/papers.cfm?abstract_id=3149960

Selected Media

2018 **The Times of London**
Front Page, March 23rd, 2018
News Article on: Social psychological skill and its correlates

2018 **Reddit**
Upvoted Over 60k Times
News Article on: Social psychological skill and its correlates

2018 **BBC Newsroom**
Interview on: Social psychological skill and its correlates

2018 **CNN***
Opinion Piece on: Relating pattern deviancy aversion to stigma and prejudice
*Co-Author: John A. Bargh (*CNN chose the title of this opinion piece).*

2017 **Cosmos, Die Welt, BILD, Business Insider and Other Media**
News Articles on: Relating Pattern Deviancy Aversion to Stigma and Prejudice

2017 **BBC World Service: Global News Podcast**
Interview on: Relating Pattern Deviancy Aversion to Stigma and Prejudice

Teaching

2016 – 2018 **Yale University**
Teaching Fellow for Statistics (2x), Social Psychology, Evolution of Cooperation, and Introduction to Cognitive Science

2016 – 2018 **Yale University**
Taught Student Directed Research Courses (Independent Research Courses)

2013 – 2015 **New York University Computer Science**
Official Tutor for Numerous Undergraduate Computer Science Courses

2010 – 2011 **Immaculate Conception School, New York**
Science Teaching Assistant

Summers 2009 – **Heinrich-Wolgast-School, Hamburg, Germany**
2011 *English Teacher*

Selected Talks & Workshops

Gollwitzer, A. (2021, November). *Deviancy aversion and its social consequences*. Invited Talk at the Department of Psychology at The University of Texas at Austin.

Gollwitzer, A. (2021, August). *Deviancy aversion and its social consequences*. Invited Talk at the Department of Leadership and Organizational Behavior, BI Norwegian Business School.

Gollwitzer, A. (2021, May). *Intellectual Humility Predicts Reductions in Conspiratorial Thinking by Encouraging Information Search*. Invited Talk, Intellectual Humility Virtual Symposium.

Gollwitzer, A. (2021, May). *Deviancy aversion and its social consequences*. Invited Talk at the Department of Psychological and Behavioral Science, London School of Economics.

Gollwitzer, A. (2020, July). *Deviancy aversion and its social consequences*. Invited Talk at the Max Planck Institute for Human Development, Berlin.

Gollwitzer, A. (2020, May). *Using geo-location tracking data in research on COVID-19*. Invited Talk in the *New datasets for COVID-19 and other social science research initiative*, Yale University.

Gollwitzer, A. (2019, November). *Deviancy aversion and its social consequences*. Invited Talk at the Department of Business Administration, University of Zurich.

Gollwitzer, A. (2019, November). *Deviancy aversion and its social consequences*. Invited Talk at the Department of Psychology, Harvard University.

Participant at the Summer Institute for Social Computational Science (2019, June). Princeton University, Princeton, New Jersey.

Gollwitzer, A. (2019, April). *The role of pattern deviancy aversion in prejudice and stigmatization*. Invited Talk at the FeldmanHall Lab at Brown University.

Gollwitzer, A. (2018, August). *Pattern deviancy aversion predicts prejudice and stigmatization*. Invited Talk at the Social Psychology Laboratory at the University of Porto.

Participant at the Summer Institute on Bounded Rationality. Max Planck Institute for Human Development, Berlin, Germany.

Administration

- 2016 – 2017 **Current Works in Social Psychology at Yale University**
Organized Weekly Colloquium for Visiting Scholars
- 2013 – 2015 **Psi Chi: National Honors Society in Psychology at New York University**
Communications Director, Web Developer, and Editor
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Skills

- Languages & Programs Java, Python, R, Scala, Processing, SQL, CSS, HTML, SPSS.
- Measures & Analyses Electrocardiography, Facial Electromyography, Mouse-Tracking, Reverse Correlation
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Software

- 2021 **Zip Code Transformer**
 - Geo-location tool that converts U.S. zip codes to U.S. county FIPS and provides county-level demographic information.
 - <https://github.com/AntonGollwitzer/ZipCodeTransformer>
- 2019 **Running Reverse Correlation Experiments Online**
 - Software that allows researchers to run reverse correlation experiments online.
 - <https://github.com/AntonGollwitzer/ReverseCorrelationRunningOnline>
- 2015 **PsychPopUp: Programming Online Psychology Using Processing**
 - Dynamic code creator that uses Processing to create online experiments.
 - <http://www.psychpopup.com> (launch TBA)
- 2014 **Dattly**
 - Open-source software with various psychological tools
 - <http://www.dattly.org> (launched February, 2015)
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Languages

Bilingual: English and German