

# Anton Gollwitzer

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## *Education*

- 2021 – Present      **Postdoctoral Researcher, Max Planck Institute for Human Development**  
Postdoc at the Center for Adaptive Rationality. Director: Ralph Hertwig.
- 2017 – 2021      **PhD in Psychology, Yale University**  
PhD Thesis: *A domain-general perspective on deviancy: People's sensitivity to deviancy and its social consequences*  
Committee: John A. Bargh (Primary Advisor), Dylan Gee, Jennifer A. Richeson, Margaret S. Clark, Steve W.C. Chang.
- 2015 – 2017      **Master in Psychology, Yale University**  
Master Thesis: *Relating pattern deviancy aversion to stigma and prejudice*
- 2011 – 2015      **Bachelor in Computer Science, New York University**  
Ranked #1 in the Graduating Class of 2015  
Minor: Web Design
- 2011 – 2015      **Bachelor in Psychology, New York University**  
Presidential Honors Scholar – Summa Cum Laude  
Bachelors Thesis: *Removing self-presentation from competitive tasks eliminates the performance difference between high versus low trait competitive individuals*
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## *Grants and Awards*

- 2021      **William Kessen Teaching Award**  
*Yale University teaching award given to a graduate student who best exemplifies a spirit, vitality, and commitment to teaching.*
- 2020      **Templeton Foundation**  
*Co-Leader: ~\$650,000. Developing Individualized Interventions to Heighten Intellectual Humility*
- 2018      **Ohrstrom Foundation Grant**  
*Co-Leader: \$40,000. Granted for the Study of Paradoxical Knowing.*
- 2016      **Student Poster Award Finalist**  
*Society for Personality and Social Psychology*
- 2015, 2016      **National Science Foundation Graduate Research Fellowship Program**  
*Honorable Mention*

- 2015                    **Computer Science Prize for Academic Excellence**  
*Computer Science Department, New York University*
- 2013                    **Dean's Undergraduate Research Fund**  
*Grant Recipient: \$2,000*
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### ***Publications***

- Marshall, J., **Gollwitzer**, A., Mermin-Bunnell, N., Shinomiya, M., Retelsdorf, J., & Bloom, P. (in press). How development and culture shape intuitions about prosocial obligations. *Journal of Experimental Psychology: General*.
- Gollwitzer**, A., McLoughlin, K., Martel, C., Marshall, J., Höhs, J.M., & Bargh, J.A. (2021). Linking self-reported social distancing to real-world behavior during the COVID-19 pandemic. *Social Psychological and Personality Science*.
- Gollwitzer**, A., Martel, C., Brady, W.J., Pärnamets, P., Freedman, I.G., Knowles, E.D., & Van Bavel, J.J. (2020). Partisan differences in physical distancing are linked to health outcomes during the COVID-19 pandemic. *Nature Human Behaviour*.  
\*Over 140k downloads.  
\*Altmetric score: 99th percentile.  
\*Paper presented at the Behavioral Science Insights for COVID-19 White House Briefing (March, 19<sup>th</sup>, 2021).
- Gollwitzer**, A., Marshall, J., & Bargh, J.A. (2020). Pattern deviancy aversion predicts prejudice via a dislike of statistical minorities. *Journal of Experimental Psychology: General*, *149*, 828-854.
- Gollwitzer**, A., Martel, C., Bargh, J.A., & Chang, S.W.C. (2020). Aversion towards simple broken patterns predicts moral judgment. *Personality and Individual Differences*. Advanced online publication. <https://doi.org/10.1016/j.paid.2019.109810>.
- Olcaısoy Okten, I., **Gollwitzer**, A., & Oettingen, G. (2020). Gender differences in preventing the spread of coronavirus. *Behavioral Science & Policy*.
- Gollwitzer**, A., & Clark, S. M. (2019). Anxious attachment as an antecedent of people's aversion towards pattern deviancy. *European Journal of Social Psychology*, *49*, 1206–1222.
- Gollwitzer**, A., Martel, C., McPartland, J., & Bargh, J.A. (2019). Autism spectrum traits predict higher social psychological skill. *Proceedings of the National Academy of Sciences*, *116*, 19245-19247.
- Gollwitzer**, A., Martel, C., McPartland, J., & Bargh, J.A. (2019). Commentary: Reply to Taylor et al.: Acknowledging the multidimensionality of autism when predicting social psychological skill. *Proceedings of the National Academy of Sciences*, *116*, 25380–25381.
- Gollwitzer**, A., & Oettingen, G. (2019). Paradoxical knowing: A shortcut to knowledge and its antisocial correlates. *Social Psychology*, *50*, 145–161.
- Marshall, J., **Gollwitzer**, A., Wynn, K., & Bloom, P. (2019). The development of corporal third-party punishment. *Cognition*, *190*, 221-229.

- Underberg, J., **Gollwitzer, A.**, Gollwitzer, P. M., & Oettingen, G. (2019). The best words: Linguistic indicators of grandiose narcissism in politics. *The Journal of Language and Social Psychology*, *39*, 271-281.
- Gollwitzer, A.**, & Bargh, J. A. (2018). Social psychological skill and its correlates. *Social Psychology*, *49*, 88-102.  
\*Among most read article in *Social Psychology* since online metrics have been collected for the journal.  
\*Altmetric score: 99<sup>th</sup> percentile.
- Gollwitzer, A.**, Wilczynska, M., & Jaya, E. S. (2018). Targeting the link between loneliness and paranoia via an interventionist-causal model framework. *Psychiatry Research*, *263*, 101–107.
- Marshall, J., **Gollwitzer, A.**, & Santos, L. R. (2018). Does altercentric interference rely on mentalizing? Results from two level-1 perspective-taking tasks. *PloS One*, *13*, e0194101.
- Gollwitzer, A.**, Marshall, J., Wang, Y., & Bargh, J. A. (2017). Relating pattern deviancy aversion to stigma and prejudice. *Nature Human Behaviour*, *1*, 920–927.  
\*Cover of *Nature Human Behavior*, December, 2017.  
\*Altmetric score: 99<sup>th</sup> percentile.
- Gollwitzer, A.**, Schwörer, B., Stern, C., Gollwitzer, P. M., & Bargh, J. A. (2017). Up and down regulation of a highly automatic process: Implementation intentions can both increase and decrease social projection. *Journal of Experimental Social Psychology*, *70*, 19–26.
- Jaya, E. S., Hillmann, T. E., Reininger, K. M., **Gollwitzer, A.**, & Lincoln, T. M. (2016). Loneliness and psychotic symptoms: The mediating role of depression. *Cognitive Therapy and Research*, *41*, 106–116.
- Weinreich, A., & **Gollwitzer, A.** (2016). Automaticity and affective responses in valence transfer: Insights from the crossmodal auditory-visual paradigm. *Psychology of Music*, *44*, 1304–1317.
- Duckworth, A. L., Kirby, T. A., **Gollwitzer, A.**, & Oettingen, G. (2013). From fantasy to action: Mental Contrasting with Implementation Intentions (MCII) improves academic performance in children. *Social Psychological and Personality Science*, *4*, 745–753.
- Gollwitzer, A.**, Oettingen, G., Kirby, T., Duckworth, A. L., & Mayer, D. (2011). Mental contrasting facilitates academic performance in school children. *Motivation and Emotion*, *35*, 403–412.

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***Publications: Non-Peer Reviewed***

- Gollwitzer, A.** (2018). Social media use relates to perceiving the United States as more politically polarized. *Social Science Research Network*. Available at:  
[https://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=3137325](https://papers.ssrn.com/sol3/papers.cfm?abstract_id=3137325)
- Gollwitzer, A.** (2018). The role of age in plea bargain decision making. *Social Science Research Network*. Available at: [https://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=3149960](https://papers.ssrn.com/sol3/papers.cfm?abstract_id=3149960)

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### ***Selected Media Coverage***

- 2018                    **The Times of London**  
*Front Page, March 23<sup>rd</sup>, 2018*  
*News Article on: Social psychological skill and its correlates*
- 2018                    **Reddit**  
*Upvoted Over 60k Times*  
*News Article on: Social psychological skill and its correlates*
- 2018                    **BBC Newsroom**  
*Interview on: Social psychological skill and its correlates*
- 2018                    **CNN\***  
*Opinion Piece on: Relating pattern deviancy aversion to stigma and prejudice*  
*Co-Author: John A. Bargh (\*CNN chose the title of this opinion piece).*
- 2017                    **Cosmos, Die Welt, BILD, Business Insider and Other Media**  
*News Articles on: Relating Pattern Deviancy Aversion to Stigma and Prejudice*
- 2017                    **BBC World Service: Global News Podcast**  
*Interview on: Relating Pattern Deviancy Aversion to Stigma and Prejudice*
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### ***Teaching Experience***

- 2016 – 2018            **Yale University**  
*Teaching Fellow for Statistics (2x), Social Psychology, Evolution of Cooperation, and Introduction to Cognitive Science*
- 2016 – 2018            **Yale University**  
*Taught Student Directed Research Courses (Independent Research Courses)*
- 2013 – 2015            **New York University Computer Science**  
*Official Tutor for Numerous Undergraduate Computer Science Courses*
- 2010 – 2011            **Immaculate Conception School, New York**  
*Science Teaching Assistant*
- Summers 2009 – 2011    **Heinrich-Wolgast-School, Hamburg, Germany**  
*English Teacher*
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### ***Selected Invited Talks, Presentations, Posters, & Workshops***

- Gollwitzer, A. (2021, May). *Deviancy aversion and its social consequences*. Invited Talk at the Department of Psychological and Behavioral Science, London School of Economics.
- Gollwitzer, A. (2020, July). *Deviancy aversion and its social consequences*. Invited Talk at the Max Planck Institute for Human Development, Berlin.

- Gollwitzer, A. (2020, May). *Using geo-location tracking data in research on COVID-19*. Invited Talk in the *New datasets for COVID-19 and other social science research initiative*, Yale University.
- Gollwitzer, A. (2019, November). *Deviancy aversion and its social consequences*. Invited Talk at the Department of Business Administration, University of Zurich.
- Gollwitzer, A. (2019, November). *Deviancy aversion and its social consequences*. Invited Talk at the Department of Psychology, Harvard University.
- Participant at the Summer Institute for Social Computational Science (2019, June). Princeton University, Princeton, New Jersey.
- Gollwitzer, A. (2019, April). *The role of pattern deviancy aversion in prejudice and stigmatization*. Presentation at the FeldmanHall Lab at Brown University.
- Gollwitzer, A. (2018, August). *Pattern deviancy aversion predicts prejudice and stigmatization*. Presentation at the Social Psychology Laboratory at the University of Porto.
- Gollwitzer, A., & Bargh, J. A. (2018, March). *The role of pattern deviancy aversion in prejudice and stigmatization*. Poster presented at the 19<sup>th</sup> Annual Conference of the Society for Personality and Social Psychology, Atlanta, Georgia.
- Gollwitzer A., Schwörer, B., & Bargh, J. A. (2017, May). *Can lay people predict social nature? Social psychological perception and its correlates*. Poster presented at the 29<sup>th</sup> Annual Conference of the Association for Psychological Science, Boston, Massachusetts.
- Gollwitzer A., Schwörer, B., & Bargh, J. A. (2016, June). *Predicting human nature: The enlightened triad relates to accurate generalized person perception*. Poster presented at the Summer Institute on Bounded Rationality. Max Planck Institute for Human Development, Berlin, Germany.
- Gollwitzer, A., Schwörer, B., Stern, C., Gollwitzer, P. M., & Bargh, J. A. (2016, May). *A multifaceted race horse: Implementation intentions as a successful self-regulatory strategy for decreasing as well as increasing projection*. Poster presented at the 9<sup>th</sup> Annual Conference of the Society for the Study of Motivation, Chicago, Illinois.
- Gollwitzer A., Hillmann, T., & Lincoln, T. M. (2016, May). *My fear lies in the ambiguous and the joyful: Paranoia more strongly relates to feeling threatened in response to neutral and joyful faces than threatening faces*. Poster presented at the 28<sup>th</sup> Annual Conference of the Association for Psychological Science, Chicago, Illinois.
- Gollwitzer, A., Schwörer, B., Stern, C., Gollwitzer, P. M., & Bargh, J. A. (2016, January). *Implementation intentions as a successful automatic strategy for reducing the false consensus effect*. Poster presented at the 17<sup>th</sup> Annual Conference of the Society for Personality and Social Psychology, San Diego, California.
- Gollwitzer, A., Stern, C., & West, T. V. (2015, February). *The curse of self-presentation: Improving the performance of non-competitive individuals on competitive tasks*. Poster presented at the 16<sup>th</sup> Annual Conference of the Society for Personality and Social Psychology, Long Beach, California.
- Gollwitzer, A., Stern, C., & West, T. V. (2014, April). *Removing self-presentation from competitive tasks eliminates the performance difference between high versus low trait competitive*

*individuals*. Presentation given at the New York University Undergraduate Research Conference, New York.

Gollwitzer A., & Schwörer, B. (2014, February). *Assimilation effects on the likeability of simultaneously presented faces*. Poster presented at the 15<sup>th</sup> Annual Conference of the Society for Personality and Social Psychology, Austin, Texas.

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### ***Administrative Experience***

2016 – 2017      **Current Works in Social Psychology at Yale University**  
*Organized Weekly Colloquium for Visiting Scholars*

2013 – 2015      **Psi Chi: National Honors Society in Psychology at New York University**  
*Communications Director, Web Developer, and Editor*

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### ***Psychology & Computer Science Skills***

Languages      Java, Python, R, Scala, Processing, SQL, CSS, HTML.

Programs      Dreamweaver, Flash, InDesign, Justinmind, Qualtrics, SPSS, Wix

Measures/  
Analyses      Electrocardiography, Facial Electromyography,  
Mouse-Tracking, Reverse Correlation

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### ***Coding Projects***

2019      **Running Reverse Correlation Experiments Online, Creator**  
• Allows researchers to run reverse correlation experiments online.  
• <https://github.com/AntonGollwitzer/ReverseCorrelationRunningOnline>

2015 – Present      **PsychPopUp: Programming Online Psychology Using Processing, Creator**  
• Dynamic code creator that uses the processing to create online experiments.  
• <http://www.psychpopup.com> (launch TBA)

2014 – Present      **Dattly, Creator**  
• Open-source software with various psychological tools  
• <http://www.dattly.org> (launched February, 2015)

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### ***Languages***

Bilingual: English and German